

KEN HOLLINGTON

CAPL, CAPLA Member

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- Results oriented, self motivated, Land professional with over twenty two years experience in the energy industry proactive in adding value with major producers including: Amoco/BP Energy Canada's \$1.5 billion in asset sales as well as with Husky Energy, EnCana Corp., PanCanadian Resources, Penn West Petroleum and **Talisman Energy Inc.'s 2009-2010 asset divestiture program of \$1.9 billion**, some of the of the largest and most successful divestiture packages of conventional oil and gas properties sold in Canada totaling over **\$4 billion** in a number of capacities to ensure successful closings in each deal.
- Business experience supported by a post secondary background including a University of Calgary, Petroleum Land Management degree and CAPL and CAPLA courses and seminars on numerous components of day to day Land base business and Asset management.
- Progressive and varied experience as a Petroleum Land Consultant/Landman, Coordinator, Team Leader and Analyst in the areas of Land base business, compliance and the acquisition and disposition of lands and property assets of energy companies operating in complicated areas of Alberta, British Columbia and Saskatchewan with extensive experience in analyzing older agreements.
- Professional attitude and highly effective working on a team and independently with proven abilities to resolve key business issues using analytical, organizational and verbal communication skills.
- Reputation for problem solving, trouble shooting and issue resolution in all areas of Land.

Major Acquisitions and Divestitures - Projects - Conveyances - Deal Closings - Partnerships

- Extensive experience in acquisitions, divestitures and asset exchanges in deals totalling more than **\$4.0 billion in value added**, from letter of intent to closing and post-closing, comprising all of the stages of a deal, including contract and schedule summaries, title review, curity, surface and joint venture and dealing with Legal Counsel to determine the terms of the purchase and sale.
- Team member and coordinator of high value acquisition and disposition deals including: Iteration Energy Inc. 2009 Disposition package with the largest package valued and \$35 million, BP Energy Canada's over \$1 billion Oil BU Sale, sales to Canadian Natural Resources, Penn West, the Primewest sale and other large deals for Amoco Canada, a \$300 million sale for PanCanadian/Langevin Resources and the \$1 billion Amoco-Canpar- Encor - Maligne asset exchange of Dome Petroleum, HBOG and Canpar contracts, properties and interests and Talisman Energy Inc.'s 2nd Quarter 2010 asset divestiture program of \$1.9 billion.

Day to Day Business - Contracts - Drafting - Negotiations - Freehold Leases - Accounting

- Experienced in a wide range of day to day responsibilities encompassing: contracts, negotiations, operations, administration, P&NG regulations of different provinces, AFE's, verifying contractual, earned and royalty interests, mineral and freehold leases, accounting issues, crown postings and sales, payout situations, handling external queries and communications within the industry involving internal stakeholders and external partners.
- Prepared and drafted formal land contracts to implement deals within a business unit setting, interpreted contractual rights and obligations under agreements, negotiation and communication of agreement terms and potential consequences to concerned departments and personnel within the organization to ensure accuracy and understanding going forward.
- Responsible for analysis and updating of land agreements with respect to negotiations and deal summaries including: Farmout and Participation, Pooling, Royalty, Joint Operating, Seismic Option and Inclusion Agreements with CAPL Operating Procedure and Farmout and Royalty Procedure elections and PASC terms.
- Extensive experience with complicated EnCana-PanCanadian and Amoco-Canpar title and lease issues and resolution of issues created by these leases and royalty issues.

Land Systems - Computer Software - Excel - Accumap - AFE Navigator – A&D Systems

- Proficient in the use of Land systems including: CS Explorer, Landrite (Landman) and QBLM. Land and IT related applications involving: Accumap, A&D databases, Geoscout, Adobe Acrobat , Access database, AFE Navigator, Atlas Viewer, Enerlink, Excel spreadsheets, Map-Q, Microsoft applications, Negotiations Databases, Sales Analyst, SPIN, Well data systems, Well Master, NOA databases, Website technology and A&D closing software.

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