



## Telecom Real Estate Acquisition

## Saskatoon, SASK

Scott Telecom Services Inc., an affiliate of Scott Land & Lease Ltd., is the leader in site acquisition and municipal approvals in Western Canada for the telecommunications industry. We have the broadest base of telecom project experience of any site acquisition and land company in the business. Scott Land & Lease Ltd. has become a leader in the land business in Western Canada by employing the talents of many skilled and committed landmen, land agents, administrators and support staff who thrive on offering top-notch service to our clients.

As a member of the Telecom team you will be primarily responsible for negotiating and acquiring agreements for real estate. While communicating with key stakeholders throughout the duration of the project, including; clients, landowners and other project managers you would be expected to continuously deliver top quality work and follow through on our value proposition.

### General Summary of Duties & Responsibilities:

- Negotiate ground space and roof top leases for telecom installations
- Facilitate the completion of zoning and permit applications
- Assist in delivery of public consultation throughout various stages of each project
- Coordinate with radio frequency engineers, municipal affairs managers and construction personnel to ensure that the selected sites meet the engineering, zoning/permitting and construction requirements
- Complete initial search ring analysis in preparation for site selection
- Assist management with accurate tracking of site acquisition
- Quality control, tower lease and amendments and other site acquisition documentation

### Competencies & Skill Set Requirements:

- Ability to work both independently and collaboratively in a fast-paced deadline driven environment
- Strong negotiation skills
- Excellent verbal & written communication ability
- Excellent organizational and planning skills to set and exceed established goals while focusing on accuracy
- Self-directed with sensitivity to timelines and issue resolution and the ability to maintain confidentiality
- Demonstrated resiliency and sound judgment in dealing with project challenges
- Positive, friendly & high customer service approach to duties

### Qualifications:

- Understanding of lease agreements and the ability to read legal descriptions of lands
- Previous experience with a combination of customer service, project management & administration
- Urban planning, land acquisition or commercial real estate experience is considered an asset
- Strong reporting and project management skills
- High proficiency in Microsoft Office products
- Valid driver's license and access to a reliable vehicle
- Willingness and ability to travel

### Unique Qualities of this Role:

- Based in Saskatoon, this position allows for ample flexibility with the ability to work from home.

**Qualified candidates are invited to submit their resume and cover letter in confidence to:**

Human Resources  
Scott Land & Lease LTD.  
Suite 900, Bow Valley Square 1  
202 6<sup>th</sup> Avenue SW  
Calgary, AB T2P 2R9  
email: [careers@scottland.ca](mailto:careers@scottland.ca)  
Fax: (403) 263-5263



We thank everyone for applying however, only those selected for an interview will be contacted.