Standard Land is a full-service, full-cycle land services company working across multiple industries and jurisdictions to facilitate land acquisition, administration, consultation and related services for our clients. Our team of professionals work with confidence and consistency to ensure the needs of land owners and our clients are being met beyond the life of a single transaction. Our employees are people like you who are known for their ingenuity, honesty, and dedication.

At Standard Land, we are committed to Four Cornerstone principles that drive the way we do business:

Service **Dependability** **Efficiency** **Flexibility**

We value the organization we have built, our clients, and our service commitment. Above all, we value our employees. It is truly our people who make the difference. We offer competitive salary and benefits, a professional environment, interesting work and challenging opportunities for growth and development.

We are seeking a highly skilled, business-minded, and client-focused land professional to support our Four Cornerstones Commitment in our Calgary office:

SURFACE LAND AGENT/NEGOTIATOR

Surface Land Agents are responsible for negotiation, acquisition and public consultation on assigned projects, ensuring high-level client, land owner, and employee relations are maintained at all times. This position will provide detailed reporting of land owner concerns including recommendations that balance land owner/stakeholder and client needs while meeting regulatory requirements. Additional responsibilities include: accurate and efficient reporting, documentation, and time entries; visiting field sites to assess potential locations and/or damages and provide factual assessments and recommendations; and training and mentoring of entry level and/or developing land agents. Surface Land Agents must be adaptable and willing to apply their knowledge to all of Standard Land's lines of business.

Qualifications include:

- Minimum 3 years experience as a Surface Land Agent
- Permanent Land Agent License (or working towards)
- Commissioner for Oaths in Alberta and Saskatchewan
- Ability to review, interpret and understand agreements
- Strong working knowledge of surface related regulatory issues in the Province of Alberta
- Demonstrated success in negotiation and conflict resolution
- Strong reporting and communication skills
- Self-directed with sensitivity to timelines and issue resolution
- Excellent organizational skills with a focus on accuracy
- Proficiency in Microsoft Office 2007 including Excel, Word, and Outlook
- Valid driver's license as extensive field travel may be required
- Ability to maintain confidentiality

Assets include:

- Graduation from an accredited Land program
- Previous experience in a Brokerage
- Previous experience providing guidance and training to junior land agents

Submit your resume in confidence to humanresources@standardland.com.
We thank you in advance for your submission, however only those candidates under consideration will be contacted. To learn more about Standard Land, visit our website at www.standardland.com.