Standard Land is a full-service, full-cycle land services company working across multiple industries and jurisdictions to facilitate land acquisition, administration, consultation and related services for our clients. Our team of professionals work with confidence and consistency to ensure the needs of land owners and our clients are being met beyond the life of a single transaction. Our employees are people like you who are known for their ingenuity, honesty, and dedication.

At Standard Land, we are committed to Four Cornerstone principles that drive the way we do business:

Service **Dependability** **Efficiency** **Flexibility**

We value the organization we have built, our clients, and our service commitment. Above all, we value our employees. It is truly our people who make the difference. We offer competitive salary and benefits, a professional environment, interesting work and challenging opportunities for growth and development.

We are seeking a highly skilled, business-minded, and client-focused land professional to support our Four Cornerstones Commitment in our Calgary office:

SITE ACQUISITION SPECIALIST (SAS)

The Site Acquisition Specialist is responsible for wireless site selection, agreement negotiation, preparation, and execution, assisting with municipal consultation and zoning activities and all coordination and reporting activities for assigned sites. In addition to negotiating urban and rural site acquisitions for telecommunications towers and/or space for equipment and antennas, this position will also negotiate all access, right of way, easement agreements and consents to facilitate infrastructure build out. The SAS will work closely with clients to find a land use solution that considers the technical challenges, aesthetic issues and practicality of infrastructure while ensuring regulatory compliance.

Qualifications include:

- Minimum 3 years experience in site acquisition, commercial real estate, or property management
- Post secondary degree/diploma in Commerce, Business, Urban Planning, Urban Land Economics, or a related discipline
- Demonstrated success in negotiation and conflict resolution
- Strong reporting and communication skills
- Ability to review, create, and understand agreements and site plans
- Excellent organizational skills with a focus on accuracy
- Self-directed with sensitivity to timelines and issue resolution
- Ability to maintain confidentiality
- Valid driver's license as extensive field travel may be required
- Proficiency in Microsoft Office 2007 including Excel, Word, and Outlook

Assets include:

- Site Acquisition experience in a wireless telecom roll-out environment
- Understanding of the telecommunications industry and regulatory requirements
- Land Agent License and/or graduation from an accredited Land program
- Experience with AutoCAD
- GPS proficiency

Submit your resume in confidence to humanresources@standardland.com.
We thank you in advance for your submission, however only those candidates under consideration will be contacted. To learn more about Standard Land, visit our website at www.standardland.com.