



Job Title: Negotiating Landman
Department: Land

Position: #2010-203

Reporting to the Manager, Negotiations, the Negotiating Landman will work closely with the area team for an assigned geographic area to develop and implement business strategies for the area. Specific requirements of this position include, but are not limited to:

- Having a good understanding of all aspects of the Land and Technical duties within the Oil & Gas business, along with a strong knowledge of Alberta Resource Regulations including Shallow Rights Reversion and the various Alberta Crown Royalty Regimes;
- Keeping current with the appropriate provincial resource regulations;
- Taking a lead role on Landsales and posting strategy sessions with technical teams;
- Tracking expiring lands of Canadian Natural, and competitors, and determining an appropriate strategy for future continuations etc.;
- Researching and negotiating swaps, acquisitions, dispositions, poolings, farmouts, farmins and other land opportunities with third parties to the letter of intent;
- Ensuring well ownership and commitments are correctly identified and all obligations are fulfilled for new drills and existing wells;
- Working with the area Contracts Analyst to monitor contractual obligations such as earning, ROFR, AMI and options;
- Inputting and updating all expiry, land sale, agreement and well information in Canadian Natural's various in-house systems;
- Maintaining excellent Industry contacts.

Qualifications:

The ideal candidate will have a degree in Petroleum Land Management along with a minimum of 5 years of direct land negotiating experience with a background in contracts and administration. The successful candidate will be flexible, adaptable, enjoys a fast paced environment with a demanding workload, and has the ability to manage multiple deadlines. This role requires the ability to work independently within a team environment. Strong interpersonal and communication skills, along with accuracy and attention to detail are a must.

All applicants are to apply through Canadian Natural's web-site at www.cnrl.com by **September 28, 2010**.

We thank all applicants for submitting their resume; however, only those candidates selected for an interview will be contacted.